

CASHFLOW - YEAR 1		April 2019	May 2019	June 2019	July 2019	Aug 2019	Sept 2019	Oct 2019	Nov 2019	Dec 2019	Jan 2020	Feb 2020	Mar 2020	19/20 TOTAL
Current Income (guaranteed)														
No. of Units Sold	Max 3800	2000	2000	2000	2000	2000	2000	2000	2000	2000	2000	2000	2000	24,000
Cost per Unit		5.50	5.50	5.50	5.50	5.50	5.50	5.50	5.50	5.50	5.50	5.50	5.50	
Unit Sales		£11,000.00	£11,000.00	£11,000.00	£11,000.00	£11,000.00	£11,000.00	£11,000.00	£11,000.00	£11,000.00	£11,000.00	£11,000.00	£11,000.00	£132,000.00
Costs														
Unit Purchase		-£3,200.00	-£3,200.00	-£3,200.00	-£3,200.00	-£3,200.00	-£3,200.00	-£3,200.00	-£3,200.00	-£3,200.00	-£3,200.00	-£3,200.00	-£3,200.00	-£38,400.00
Promotion		-£1,000.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	-£1,000.00
Redundancy		-£18,781.11	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	-£18,781.11
Digital devices		-£40.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	-£40.00
Mobile Phone	*4	-£56.00	-£56.00	-£56.00	-£56.00	-£56.00	-£56.00	-£56.00	-£56.00	-£56.00	-£56.00	-£56.00	-£56.00	-£672.00
Wages	129,737	-£9,883.50	-£9,883.50	-£9,883.50	-£9,883.50	-£9,883.50	-£9,883.50	-£9,883.50	-£9,883.50	-£9,883.50	-£9,883.50	-£9,883.50	-£9,883.50	-£118,602.00
Vehicle Lease	*3	-£519.67	-£519.67	-£519.67	-£519.67	-£519.67	-£519.67	-£519.67	-£519.67	-£519.67	-£519.67	-£519.67	-£519.67	-£6,236.00
Vehicle MOT	*3	-£80.00	-£80.00	-£80.00	-£80.00	-£80.00	-£80.00	-£80.00	-£80.00	-£80.00	-£80.00	-£80.00	-£80.00	-£960.00
Vehicle Insurance	*3	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£4,000.00
Vehicle Maintenance	*3	-£200.00	-£200.00	-£200.00	-£200.00	-£200.00	-£200.00	-£200.00	-£200.00	-£200.00	-£200.00	-£200.00	-£200.00	-£2,400.00
Tyres	*3	-£66.67	-£66.67	-£66.67	-£66.67	-£66.67	-£66.67	-£66.67	-£66.67	-£66.67	-£66.67	-£66.67	-£66.67	-£800.00
Fuel Costs	*3	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£4,000.00
Premises		-£417.00	-£417.00	-£417.00	-£417.00	-£417.00	-£417.00	-£417.00	-£417.00	-£417.00	-£417.00	-£417.00	-£417.00	-£5,004.00
Business Support		-£927.92	-£927.92	-£927.92	-£927.92	-£927.92	-£927.92	-£927.92	-£927.92	-£927.92	-£927.92	-£927.92	-£927.92	-£11,135.00
Central Costs		-£1,663.25	-£1,663.25	-£1,663.25	-£1,663.25	-£1,663.25	-£1,663.25	-£1,663.25	-£1,663.25	-£1,663.25	-£1,663.25	-£1,663.25	-£1,663.25	-£19,959.00
Training		-£46.11	-£46.11	-£46.11	-£46.11	-£46.11	-£46.11	-£46.11	-£46.11	-£46.11	-£46.11	-£46.11	-£46.11	-£553.33
Depreciation Costs	2595	-£216.25	-£216.25	-£216.25	-£216.25	-£216.25	-£216.25	-£216.25	-£216.25	-£216.25	-£216.25	-£216.25	-£216.25	-£2,595.00
Total Costs		-£37,764.14	-£17,943.03	-£17,943.03	-£17,943.03	-£17,943.03	-£17,943.03	-£17,943.03	-£17,943.03	-£17,943.03	-£17,943.03	-£17,943.03	-£17,943.03	-£235,137.44
Net Expenditure		-£26,764.14	-£6,943.03	-£6,943.03	-£6,943.03	-£6,943.03	-£6,943.03	-£6,943.03	-£6,943.03	-£6,943.03	-£6,943.03	-£6,943.03	-£6,943.03	-£103,137.44
Net Cash Flow														
Opening Balance		-£40,000.00	-£66,764.14	-£73,707.17	-£80,650.19	-£87,593.22	-£94,536.25	-£101,479.28	-£108,422.30	-£115,365.33	-£122,308.36	-£129,251.39	-£136,194.42	
Closing Balance		-£66,764.14	-£73,707.17	-£80,650.19	-£87,593.22	-£94,536.25	-£101,479.28	-£108,422.30	-£115,365.33	-£122,308.36	-£129,251.39	-£136,194.42	-£143,137.44	-£143,137.44

CASHFLOW - YEAR 2		Apr 2020	May 2020	June 2020	July 2020	Aug 2020	Sep 2020	Oct 2020	Nov 2020	Dec 2020	Jan 2021	Feb 2021	Mar 2021	20/21 Total
<u>Current Income (guaranteed)</u>														
No. of Units Sold	Max 3800	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000	36000
Cost per Unit		6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	
Unit Sales		£18,000.00	£18,000.00	£18,000.00	£18,000.00	£18,000.00	£18,000.00	£18,000.00	£18,000.00	£18,000.00	£18,000.00	£18,000.00	£18,000.00	£216,000.00
<u>Costs</u>														
Unit Purchase		-£4,992.00	-£4,992.00	-£4,992.00	-£4,992.00	-£4,992.00	-£4,992.00	-£4,992.00	-£4,992.00	-£4,992.00	-£4,992.00	-£4,992.00	-£4,992.00	-£59,904.00
Promotion		-£1,000.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	-£1,000.00
Redundancy		£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00
Digital devices		£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00
Mobile Phone	*4	-£56.00	-£56.00	-£56.00	-£56.00	-£56.00	-£56.00	-£56.00	-£56.00	-£56.00	-£56.00	-£56.00	-£56.00	-£672.00
Wages	129,737	-£9,923.03	-£9,923.03	-£9,923.03	-£9,923.03	-£9,923.03	-£9,923.03	-£9,923.03	-£9,923.03	-£9,923.03	-£9,923.03	-£9,923.03	-£9,923.03	-£119,076.41
Vehicle Lease	*3	-£519.67	-£519.67	-£519.67	-£519.67	-£519.67	-£519.67	-£519.67	-£519.67	-£519.67	-£519.67	-£519.67	-£519.67	-£6,236.00
Vehicle MOT	*3	-£80.00	-£80.00	-£80.00	-£80.00	-£80.00	-£80.00	-£80.00	-£80.00	-£80.00	-£80.00	-£80.00	-£80.00	-£960.00
Vehicle Insurance	*3	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£4,000.00
Vehicle Maintenance	*3	-£200.00	-£200.00	-£200.00	-£200.00	-£200.00	-£200.00	-£200.00	-£200.00	-£200.00	-£200.00	-£200.00	-£200.00	-£2,400.00
Tyres	*3	-£66.67	-£66.67	-£66.67	-£66.67	-£66.67	-£66.67	-£66.67	-£66.67	-£66.67	-£66.67	-£66.67	-£66.67	-£800.00
Fuel Costs	*3	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£333.33	-£4,000.00
Premises		-£417.00	-£417.00	-£417.00	-£417.00	-£417.00	-£417.00	-£417.00	-£417.00	-£417.00	-£417.00	-£417.00	-£417.00	-£5,004.00
Business Support		£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00
Central Costs		-£1,663.25	-£1,663.25	-£1,663.25	-£1,663.25	-£1,663.25	-£1,663.25	-£1,663.25	-£1,663.25	-£1,663.25	-£1,663.25	-£1,663.25	-£1,663.25	-£19,959.00
Training		-£46.11	-£46.11	-£46.11	-£46.11	-£46.11	-£46.11	-£46.11	-£46.11	-£46.11	-£46.11	-£46.11	-£46.11	-£553.33
Depreciation Costs	2595	-£216.25	-£216.25	-£216.25	-£216.25	-£216.25	-£216.25	-£216.25	-£216.25	-£216.25	-£216.25	-£216.25	-£216.25	-£2,595.00
Total Costs		-£19,630.40	-£18,630.40	-£18,630.40	-£18,630.40	-£18,630.40	-£18,630.40	-£18,630.40	-£18,630.40	-£18,630.40	-£18,630.40	-£18,630.40	-£18,630.40	-£227,159.74
Net Expenditure		-£1,630.40	-£630.40	-£630.40	-£630.40	-£630.40	-£630.40	-£630.40	-£630.40	-£630.40	-£630.40	-£630.40	-£630.40	-£11,159.74
<u>Net Cash Flow</u>														
Opening Balance		-£143,137.44	-£144,767.84	-£145,398.23	-£146,028.63	-£146,659.02	-£147,289.42	-£147,919.81	-£148,550.21	-£149,180.60	-£149,811.00	-£150,441.39	-£151,071.79	
Closing Balance		-£144,767.84	-£145,398.23	-£146,028.63	-£146,659.02	-£147,289.42	-£147,919.81	-£148,550.21	-£149,180.60	-£149,811.00	-£150,441.39	-£151,071.79	-£151,702.18	-£151,702.18